



Dear Partners,

Goodfellow and Knauf Insulation are pleased to announce that starting September 1st, 2020 Goodfellow will become Knauf's residential insulation products exclusive distributor for the LBM segment in Atlantic Canada, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia. "The Goodfellow team is very excited to enter into this agreement with Knauf and help service and grow their Canadian business", said Jeff Morrison, VP - LBM. "This is a great news as it allows Knauf to have a distribution partner truly focused on meeting the customer needs and support their growth and development in the coming years", said Fabio Staffolani, VP of Residential Sales for North America.

Goodfellow Inc.

A handwritten signature in black ink, appearing to be "JM", written over a light grey rectangular background.

Jeff Morrison

Knauf Insulation Ltd.

A handwritten signature in black ink, appearing to be "F Staffolani", written over a light grey rectangular background.

Fabio Staffolani