

NEWS RELEASE

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FOR IMMEDIATE RELEASE

GOODFELLOW REPORTS ITS RESULTS FOR THE FIRST QUARTER ENDED FEBRUARY 28, 2025

Delson, Quebec, April 10, 2025 — Goodfellow Inc. (TSX: GDL) (the “Company” or “Goodfellow”) announced today its financial results for the first quarter ended February 28, 2025.

For the three months ended February 28, 2025, Goodfellow reported a net loss of \$2.3 million or \$0.27 per share compared to a net loss of \$0.1 million or \$0.01 per share a year ago, while consolidated sales were \$111.2 million compared to \$105.3 million last year.

Goodfellow delivered 5.5% sales growth in the first quarter of 2025, leveraging its diversified product offering and strong distribution network across Canada. Increased overhead including wages, leases and depreciation tied to existing sites, and the integration of several asset acquisitions in the United States, led to impacts that will take time to fully mitigate. Goodfellow remains focused on long-term opportunities and will continue to monitor and manage the supply chain to address risks related to U.S. tariffs.

About Goodfellow

Goodfellow is a diversified manufacturer of value-added lumber products, as well as a wholesale distributor of building materials and floor coverings. With a distribution footprint from coast-to-coast in Canada and in the Northeastern U.S., Goodfellow effectively serves commercial and residential sectors through lumber yard retailer networks, manufacturers, industrial and infrastructure project partners, and floor covering specialists. Goodfellow also leverages its value-added product capabilities to serve lumber markets internationally. Goodfellow Inc. is a publicly traded company, and its shares are listed on the Toronto Stock Exchange under the symbol “GDL”.

GOODFELLOW INC.

Consolidated Statements of Comprehensive Income

For the three months ended February 28, 2025 and February 29, 2024

(in thousands of dollars, except per share amounts)

Unaudited

	February 28 2025	February 29 2024
	\$	\$
Sales	111,180	105,334
Expenses		
Cost of goods sold	85,713	82,546
Selling, administrative and general expenses	27,819	22,884
Net financial costs	786	55
	114,318	105,485
Loss before income taxes	(3,138)	(151)
Income taxes	(878)	(43)
Total comprehensive loss	(2,260)	(108)
Net loss per share – Basic and Diluted	(0.27)	(0.01)

GOODFELLOW INC.
Consolidated Statements of Financial Position
(in thousands of dollars)
Unaudited

	As at February 28 2025	As at November 30 2024	As at February 29 2024
	\$	\$	\$
Assets			
Current Assets			
Cash	4,237	5,314	4,397
Trade and other receivables	69,995	56,601	69,672
Income taxes receivable	7,513	6,634	8,254
Inventories	158,879	131,284	122,802
Prepaid expenses	4,051	4,047	3,771
Total Current Assets	244,675	203,880	208,896
Non-Current Assets			
Property, plant and equipment	43,552	43,883	33,208
Intangible assets	751	896	1,340
Right-of-use assets	20,863	19,936	10,586
Defined benefit plan asset	21,747	21,925	15,453
Other assets	1,327	1,336	777
Total Non-Current Assets	88,240	87,976	61,364
Total Assets	332,915	291,856	270,260
Liabilities			
Current Liabilities			
Bank indebtedness	42,385	5,913	11,311
Trade and other payables	55,494	49,028	44,986
Provision	818	930	2,778
Dividends payable	2,105	-	4,256
Current portion of lease liabilities	6,418	6,271	4,419
Total Current Liabilities	107,220	62,142	67,750
Non-Current Liabilities			
Lease liabilities	15,985	15,203	7,878
Deferred income taxes	8,303	8,303	4,112
Total Non-Current Liabilities	24,288	23,506	11,990
Total Liabilities	131,508	85,648	79,740
Shareholders' Equity			
Share capital	9,271	9,309	9,370
Retained earnings	192,136	196,899	181,150
	201,407	206,208	190,520
Total Liabilities and Shareholders' Equity	332,915	291,856	270,260

GOODFELLOW INC.
Consolidated Statements of Cash Flows
For the three months ended February 28, 2025 and February 29, 2024
(in thousands of dollars)
Unaudited

	February 28 2025	February 29 2024
	\$	\$
Operating Activities		
Net loss	(2,260)	(108)
Adjustments for:		
Depreciation and amortization of:		
Property, plant and equipment	1,262	835
Intangible assets	145	147
Right-of-use assets	1,495	1,034
Gain on disposal of property, plant and equipment	(6)	(8)
Provision	(112)	(11)
Income taxes	(878)	(43)
Interest expense	239	45
Interest on lease liabilities	341	137
Funding in (deficit) excess of pension plan expense	178	(106)
Other	(58)	1
	346	1,923
Changes in non-cash working capital items	(34,562)	(32,510)
Interest paid	(545)	(189)
Income taxes paid	(1)	(1,925)
	(35,108)	(34,624)
Net Cash Flows from Operating Activities	(34,762)	(32,701)
Financing Activities		
Net increase in bank indebtedness	4,000	-
Net increase in CORRA loans	24,000	-
Payment of lease liabilities	(1,435)	(1,199)
Redemption of shares	(436)	(119)
Net Cash Flows from Financing Activities	26,129	(1,318)
Investing Activities		
Acquisition of property, plant and equipment	(931)	(1,282)
Proceeds on disposal of property, plant and equipment	6	8
Other assets	9	-
Net Cash Flows from Investing Activities	(916)	(1,274)
Net cash outflow	(9,549)	(35,293)
Cash, beginning of period	(599)	28,379
Cash, end of period	(10,148)	(6,914)
Cash position is comprised of:		
Cash	4,237	4,397
Bank overdraft	(14,385)	(11,311)
	(10,148)	(6,914)

GOODFELLOW INC.
Consolidated Statements of Changes in Shareholders' Equity
For the three months ended February 28, 2025 and February 29, 2024
(in thousands of dollars)
Unaudited

	Share Capital	Retained Earnings	Total
	\$	\$	\$
Balance as at November 30, 2023	9,379	185,624	195,003
Net loss	-	(108)	(108)
Total comprehensive loss	-	(108)	(108)
Dividend	-	(4,256)	(4,256)
Redemption of Shares	(9)	(110)	(119)
Balance as at February 29, 2024	9,370	181,150	190,520
Balance as at November 30, 2024	9,309	196,899	206,208
Net loss	-	(2,260)	(2,260)
Total comprehensive income	-	(2,260)	(2,260)
Dividend	-	(2,105)	(2,105)
Redemption of Shares	(38)	(398)	(436)
Balance as at February 28, 2025	9,271	192,136	201,407